Day : Wednesday                                        Time : 10:00 AM-01:00 PM

Date : 7/12/2022                    W-22725-2022              Max. Marks : 60

**N. B. :**

1) Attempt **ANY THREE** questions from section – I and **ANY TWO** questions from section – II.

2) Figures to the right indicate **FULL** marks.

3) Answers to both the sections should be written in **SAME** answer book.

## SECTION – I

**Q. 1**    Write a detailed note on contribution of F. W. Taylor to the field of management.    **(12)**

**Q. 2**    Discuss the importance of planning and explain the steps in the planning process.    **(12)**

**Q. 3**    What do you understand by organisation structure? Describe an organisation structure suitable for an IT firm.    **(12)**

**Q. 4**    Design a two weeks training program for newly recruited software engineers.    **(12)**

**Q. 5**    Write short notes on **ANY TWO** of the following:    **(12)**

a) Management by Exception

b) Process of Decision Making

c) Advantages of ERP

d) Charismatic Leadership Theory

## SECTION – II

**Q. 6**    What do you mean by Management? Discuss about the evolution of management thoughts.    **(12)**

**Q. 7**    Define Controlling. Explain the process of controlling.    **(12)**

**Q. 8**    What is E-Commerce? Why is E-Commerce considered as beneficial for business as well as buyers?    **(12)**

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