

**MASTER OF BUSINESS ADMINISTRATION (CBCS - 2020 COURSE)**  
**M.B.A Sem-III :SUMMER- 2022**  
**SUBJECT : EXPORT IMPORT POLICIES, PROCEDURES &**  
**DOCUMENTATION**

Day : Tuesday  
Date : 21-06-2022

**S-22795-2022**

Time : 10:00 AM-12:00 PM  
Max. Marks : 50

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**N. B. :**

- 1) Attempt **ANY THREE** questions from **SECTION - I** and **ANY TWO** from **SECTION - II**.
  - 2) Figures to the right indicate **FULL** marks.
  - 3) Answers to both the sections should be written in **SEPARATE** answer books.
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**SECTION – I**

- Q.1** Why settlement is difficult in cross border trade rather than domestic trade? **(10)**
- Q.2** What are pre requisites of entering into cross border trade? **(10)**
- Q.3** Differentiate between documentary collection and documentary credits as methods of trade settlement. **(10)**
- Q.4** Explain following types of Guarantees used in international trade. **(10)**  
a) Performance Guarantee  
b) Bid Bond Guarantee
- Q.5** Write short note on **ANY TWO** of the following **(10)**  
a) Special economic zone (S.E.Z.)  
b) Exchange rate  
c) Meaning of 'Export' as per section 2L of FEMA.

**SECTION - II**

- Q.6** Draw a flow chart of letter of credit mechanism, highlighting role of parties there in. **(10)**
- Q.7** What are various operational documents demanded in cross border trade transactions? **(10)**
- Q.8** Write a brief a note on 'Running Account Facility' available for exporters. **(10)**

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