

**BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)**

**B.B.A. Sem-V : : SUMMER - 2022**

**SUBJECT : TRAINING & DEVELOPMENT**

Day : Monday

Time : 02:00 PM-05:00 PM

Date : 30-05-2022

**S-18846-2022**

Max. Marks : 60

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**N.B.:**

- 1) Attempt **ANY THREE** questions from Section – I and **ANY TWO** questions from Section – II.
  - 2) Answers to both the sections should be written in **SAME** answer book.
  - 3) Figures to the right indicate **FULL** marks.
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**SECTION – I**

- Q.1** Differentiate between Training and Development with examples. [12]
- Q.2** Explain the utility of Training Need Assessment and various levels at which TNA can be conducted? [12]
- Q.3** Elucidate in-basket exercise and vestibule training methods. [12]
- Q.4** Discuss the elements of effective training design. [12]
- Q.5** Write short notes on **ANY TWO** of the following: [12]
- a) Goal setting theory
  - b) ADDIE model
  - c) Coaching

**SECTION – II**

- Q.6** “Training techniques must be subservient to the aim of training sessions”- Do you agree? Justify. [12]
- Q.7** Design an induction training for a group of people who have been recruited recently for manufacturing operations of the company. (Make suitable assumptions). [12]
- Q.8** You have conducted a training program educating importance of hygiene and safety for dealing with the COVID-19 for the employees. Prepare a feedback form that can be used for evaluating the training conducted in your company. [12]

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