

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-V : : SUMMER - 2022

SUBJECT : PERFORMANCE & COMPENSATION MANAGEMENT

Day : Friday

Time : 02:00 PM-05:00 PM

Date : 27-05-2022

S-18845-2022

Max. Marks : 60

N.B.

- 1) Attempt any **THREE** questions from Section – **I**. Each question carries **10** marks
SECTION – I
 - 2) Attempt any **TWO** questions from Section – **II**. Each question carries **15** marks
 - 3) Answer to both the sections should be written in the **SAME** answer book.
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SECTION – I

- Q.1** What is performance appraisal? Explain its need and importance? **(10)**
- Q.2** Explain in detail the process of Performance Appraisal. **(10)**
- Q.3** Define the concept of compensation and explain various types of compensation. **(10)**
- Q.4** What is performance based pay? **(10)**
- Q.5** Write Short Notes on **ANY TWO** of the following: **(10)**
- a) ESOPs
 - b) Dearness Allowance
 - c) Pay Fairness

SECTION – II

- Q.6** As a head of manufacturing company, prepare a note on importance of feedback and counselling in Performance Appraisal. **(15)**
- Q.7** Prepare a detailed note on ethical perspectives of Performance Appraisal. **(15)**
- Q.8** State the importance of technology in Performance Appraisal and compensation management in today's competitive world. **(15)**

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