

**BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)**

**B.B.A. Sem-III : : SUMMER - 2022**

**SUBJECT : ORGANIZATIONAL BEHAVIOUR**

Day : Tuesday

Date : 24-05-2022

**S-18824-2022**

Time : 02:00 PM-05:00 PM

Max. Marks : 60

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**N.B.:**

- 1) Attempt **ANY THREE** questions from Section – I and **ANY TWO** questions from Section – II.
  - 2) Answers to both the sections should be written in the **SAME** answer book.
  - 3) Figures to the right indicate **FULL** marks.
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**SECTION – I**

- Q.1** What is Organizational Behaviour? Explain the importance and scope of the study of Organizational Behaviour. [10]
- Q.2** What is Perception? What kind of different perceptual errors can occur in perceiving others? [10]
- Q.3** How are the groups formed? Explain types of groups. [10]
- Q.4** State the meaning of culture. Discuss the role of culture in an organization. [10]
- Q.5** Write short notes on **ANY TWO** of the following: [10]
- a) Sources of attitudes
  - b) Leadership styles
  - c) Autocratic model of Organizational Behaviour

**SECTION – II**

- Q.6** You have noticed that your friend is always in hurry and unable to complete the targets given to him on work. Explain to him, what are different causes and consequences of work stress. [15]
- Q.7** You are a sales team leader. Recently you have observed that there is a drop in sales revenue. What steps you would take to motivate your team to perform better? [15]
- Q.8** “Personality is sum total of physical and mental attributes”. Discuss. [15]

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