

**MASTER OF BUSINESS ADMINISTRATION (C.B.C.S.) (2016 COURSE)**  
**M.B.A. Sem - III :SUMMER- 2022**  
**SUBJECT : EXPORT IMPORT POLICIES, PROCEDURES &**  
**DOCUMENTATION**

Day : Thursday  
Date : 16-06-2022

**S-15417-2022**

Time : 10:00 AM-01:00 PM  
Max. Marks : 60

**N.B.**

- 1) Attempt any **THREE** questions from Section – I and any **TWO** questions from Section – II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in the **SAME** answer book.

**SECTION – I**

- Q.1** Explain various logistical system elements common to Physical Supply Management and Physical Distribution Management. **(10)**
- Q.2** Explain in detail how the trade changed after containerization. **(10)**
- Q.3** Explain various types of Exports. What is the key difference between Direct, Indirect and Deemed Exports? **(10)**
- Q.4** Write a detailed note on the way how cross border trade flows have changed in India in last decade. **(10)**
- Q.5** Write short notes on **ANY TWO** of the following: **(10)**
- a) EOQ
  - b) FOB and CIF
  - c) Liner shipping
  - d) Ports in India

**SECTION – II**

- Q.6** Explain the customs clearance procedure of Import Cargo through Sea Port. **(15)**
- Q.7** Explain various Regulatory, Financial and Risk bearing documents used in International Trade. **(15)**
- Q.7** Explain in detail the trade settlement through Letter of Credit (LIC). **(15)**

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