

**BACHELOR OF BUSINESS ADMINISTRATION (C.B.C.S.) (2015 COURSE)**  
**B.B.A. Sem-VI :SUMMER- 2022**  
**SUBJECT : TRAINING & DEVELOPMENT**

Day : Wednesday  
Date : 15-06-2022

**S-13906-2022**

Time : 02:00 PM-05:00 PM  
Max. Marks : 100

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**N.b.**

- 1) Attempt **ANY FOUR** questions from Sec. I and **ANY TWO** questions from Sec. II.
  - 2) Figures to the **RIGHT** indicate **FULL** marks.
  - 3) Both the sections should be written in **SAME** answer book.
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**SECTION – I**

- Q.1** Describe the meaning and purpose of training. What are the benefits of training? (15)
- Q.2** Enlist and explain the steps involved in conducting the training needs analysis. (15)
- Q.3** Why are on-the-job methods used in training? Describe any two methods of on-the-job training. (15)
- Q.4** What is evaluation of training? Explain cost benefit evaluation method in detail. (15)
- Q.5** Write short notes on **ANY THREE** – (15)
- a) Objectives of training
  - b) Training material
  - c) Budget of training
  - d) Use of visual aids

**SECTION – II**

- Q.6** What combination of training methods will you use for safety training in your company? Why? (20)
- Q.7** ‘Training material and methods should be wisely chosen’ – critically comment. (20)
- Q.8** Describe with examples the relationship between needs analysis and design and evaluation of training. (20)

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