

**BACHELOR OF BUSINESS ADMINISTRATION (C.B.C.S.) (2015 COURSE)**  
**B.B.A. Sem-V :SUMMER- 2022**  
**SUBJECT : EXPORT IMPORT PROCEDURE & DOCUMENTATION**

Day : Thursday  
Date : 16-06-2022

**S-13890-2022**

Time : 10:00 AM-01:00 PM  
Max. Marks : 100

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**N.B.**

- 1) Attempt **ANY FOUR** questions from Section – I and **ANY TWO** questions from Section – II.
  - 2) Figures to the **RIGHT** indicate **FULL** marks.
  - 3) Answer to both the sections should be written in **SAME** answer book.
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**SECTION – I**

- Q.1** What is Import Export Code (IEC)? When is it necessary to have IEC? Explain the procedure for obtaining IEC Number. **(15)**
- Q.2** Explain the factors involved in negotiation of a typical export contract. Support your explanation with suitable examples. **(15)**
- Q.3** Explain the steps involved in the pre-shipment stage of Export. **(15)**
- Q.4** Discuss in detail the deregulation in Foreign Exchange Market in India, in the context of FERA and FEMA. **(15)**
- Q.5** Write short notes on **ANY THREE** of the following. **(15)**
- a) Certificate of Origin
  - b) Objectives of International Logistics
  - c) Exchange Control
  - d) Marine Insurance
  - e) Tax Exemptions available to exporters

**SECTION – II**

- Q.6** ‘Every individual economy in the world is interdependent and inter-related.’ Do you agree to the statement? Justify. **(20)**
- Q.7** Discuss, in detail, the customs clearance procedure of Import Cargo via Sea Port. **(20)**
- Q.8** Enlist and explain various statutory, regulatory, transport and commercial documents used in export process. **(20)**

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