

**MASTER OF BUSINESS ADMINISTRATION (HUMAN RESOURCE) (CBCS - 2020
COURSE)**

M.B.A. (H.R.) Sem-III : WINTER : 2021

**SUBJECT: EXPORT IMPORT POLICIES, PROCEDURES &
DOCUMENTATION**

Day : Tuesday
Date : 15-02-2022

W-22865-2021

Time : 02:00 PM-04:00 PM
Max. Marks: 50

N. B. :

- 1) Attempt **ANY THREE** questions from **SECTION - I** and **ANY TWO** from **SECTION - II**.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SEPARATE** answer books.

SECTION – I

- Q.1** Explain steps involved in obtaining I.E.C number for entering into cross border trade. **(10)**
- Q.2** Discuss the role played by DOCDEX as a mechanism of Disputes in settlement. **(10)**
- Q.3** “Trust Relation tells the Trade Method”. Explain **(10)**
- Q.4** Differentiate clearly between International Trade Guarantees and “Letter of Credit”. **(10)**
- Q.5** Write short note on **ANY TWO** of the following : **(10)**
- a) Suppliers credit
 - b) Buyers credit
 - c) Negotiation – (meaning)

SECTION - II

- Q.6** Discuss in brief various steps involved in documentary credit. **(10)**
- Q.7** Write a brief note on Export Finance. **(10)**
- Q.8** Explain the procedure for clearance of goods against Bill of Lading and Air Way Bill. **(10)**

* * * * *