BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE) B.B.A. Sem-II: WINTER: 2021 SUBJECT: PRINCIPLES OF MANAGEMENT

Day: Monday Time: 02:00 PM-05:00 PM Date: 17-01-2022 W-18816-2021 Max. Marks: 60 N.B.: 1) Attempt ANY THREE questions from Section-I and ANY TWO questions from Section-II. 2) Figures to the right indicates **FULL** marks. Answers to both the sections should be written in **SAME** answer book. 3) **SECTION-I Q.1** Define management. What are the essential characteristics of management? (12)What do you mean by decision making? Discuss decision making process in (12) **Q.2** detail. Explain the concept of organization. What principles would you keep in mind (12) **Q.3** while developing an organization structure? What are the ingredients of leadership? State trait approach to leadership. (12)**Q.4 (12)** Write short notes on ANY TWO **Q.5** Use of IT in controlling. a) b) Skills for manger. Informal organization. c) **SECTION-II Q.6** 'Planning is meaningless without control and control is aimless without (12) planning'. Examine critically. Elucidate in detail various principles of management as advocated by Henry (12) **Q.7** Fayol. Which style of leadership will you adopt to lead the country like India? Why? (12) **Q.8**