

**CDOE**  
**MASTER OF BUSINESS ADMINISTRATION (HUMAN RESOURCE) (CBCS - 2020 COURSE)**  
**M.B.A. (H.R.) Sem-III : WINTER :- 2021**  
**SUBJECT: EXPORT IMPORT POLICIES, PROCEDURES &**  
**DOCUMENTATION**

**Day : Thursday**  
**Date 24-02-2022**

**W-23006-2021**

**Time : 10:00 AM-12:00 PM**  
**Max. Marks: 50**

**N.B.**

- 1) Attempt any **THREE** questions from Section I and attempt any **TWO** questions from Section II.
- 2) Both the Sections should be written in the **SAME** answer book.
- 3) Figures to the right indicate full marks

**SECTION- I**

- |            |   |             |
|------------|---|-------------|
| <b>Q.1</b> | Explain Framework of International Business                         | <b>(10)</b> |
| <b>Q.2</b> | Discuss in brief India's Foreign Trade Scenario                     | <b>(10)</b> |
| <b>Q.3</b> | Explain Documentation required in Export/ Import for Sales Contract | <b>(10)</b> |
| <b>Q.4</b> | Explain Advanced Payment Method for cross border payment            | <b>(10)</b> |
| <b>Q.5</b> | Write short Notes (Any TWO)   | <b>(10)</b> |
|            | a) Linear Shipping Services   |             |
|            | b) Documentary Credit   |             |
|            | c) Custom Clearance   |             |

**SECTION- II**

- |            |   |             |
|------------|---|-------------|
| <b>Q.6</b> | Discuss the functioning of International Logistic Agencies in India   | <b>(10)</b> |
| <b>Q.7</b> | Explain Multimodal Transport systems with suitable examples   | <b>(10)</b> |
| <b>Q.8</b> | "In business nothing is local, everything is global" Do you agree? Justify your answer with suitable examples | <b>(10)</b> |

\*      \*      \*      \*