

CDOE
MASTER OF BUSINESS ADMINISTRATION (CBCS-2019 COURSE)
M.B.A. SEM - III : WINTER :- 2021
SUBJECT: TRAINING & DEVELOPMENT

Day : Friday
Date 4/3/2022

W-21998-2021

Time : 10:00 AM-01:00 PM
Max. Marks: 60

N.B.

- 1) Attempt any **THREE** questions from Section – I and any **TWO** questions from Section – II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SEPARATE** answer book.

SECTION – I

- Q.1** Elaborate on the process and benefits of linking Training and Development activity to a company's strategy. **(10)**
- Q.2** Discuss in detail the output of Training Need Assessment (TNA). **(10)**
- Q.3** Write a detailed note on how to prepare the trainers of a training programme. **(10)**
- Q.4** What are the reasons for evaluating a Training and Development programme? Discuss each one of them giving suitable examples. **(10)**
- Q.5** Write short notes on any **TWO** of the following: **(10)**
- a) Sensitivity Training
 - b) Coaching
 - c) Gamification

SECTION – II

- Q.6** Prepare an overview of Training Methodologies adopted by any organization of your choice. **(15)**
- Q.7** Prepare an explanatory note on Training and Development activities of a large scale MNC unit known to you. **(15)**
- Q.8** Prepare a note to your CEO on the problems in regards to measurement and evaluation of training activities including the cost of training. **(15)**

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