

BACHELOR OF BUSINESS ADMINISTRATION (CBCS-2019 COURSE)
B.B.A. SEM - V : WINTER :- 2021
SUBJECT: PERFORMANCE & COMPENSATION MANAGEMENT

Day : Tuesday
Date 22-02-2022

W-21941-2021

Time : 02:00 PM-05:00 PM
Max. Marks: 60

N.B.

- 1) Attempt any **THREE** questions from Section – **I**. Each question carries **10** marks
SECTION – I
- 2) Attempt any **TWO** questions from Section – **II**. Each question carries **15** marks
- 3) Answer to both the sections should be written in the **SAME** answer book.

SECTION – I

- Q.1** What do you understand by the concept of performance management? Explain its importance. **(10)**
- Q.2** What are the issues and challenges in Performance Appraisal? **(10)**
- Q.3** What are the various components of remuneration? **(10)**
- Q.4** What is incentives? Explain various incentives plans. **(10)**
- Q.5** Write Short Notes on **ANY TWO** of the following: **(10)**
- a) ESOPs
 - b) Perquisites
 - c) Retirement benefits

SECTION – II

- Q.6** Prepare a note on importance of documentation in Performance Appraisal. **(15)**
- Q.7** State the importance of compensation as a retention strategy. **(15)**
- Q.8** What are the financial and non- financial compensation necessary for motivation of employees? **(15)**

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