

S.D.E.

M.B.A. SEM-III (2010 COURSE)(3 YEAR COURSE) :

WINTER - 2017

SUBJECT : HRD INSTRUMENTS

Day : **Thursday**

Date : **21/12/2017**

**W-2017-4268**

Time : **10.00 A.M. TO 1.00 P.M.**

Max. Marks : 70

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**N.B.**

- 1) Attempt any **FOUR** from Section – I and any **TWO** from Section – II.
  - 2) Figures to the right indicate **FULL** marks.
  - 3) Answers to both the sections should be written in **SEPARATE** answer book.
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**SECTION – I**

- Q.1** Explain in detail the importance of various Tests and HRD instruments for enhancing effectiveness of individuals at work place. **(10)**
- Q.2** Explain the need for Aptitude Test and describe any three Aptitude Tests in detail. **(10)**
- Q.3** Discuss the importance and limitation of MBTI test of personal orientation. **(10)**
- Q.4** Describe in detail concept of Role Stress and explain Organizational Role Stress Scale. **(10)**
- Q.5** Write a short notes on any **TWO**: **(10)**
- a) FIRO-B Test
  - b) Peter Senge's Management Game
  - c) Transactional Analysis

**SECTION – II**

- Q.6** Prepare a Communication Style Questionnaire for a sales team selling educational products to Colleges and Institutes. **(15)**
- Q.7** Design a suitable Mechanical Aptitude Test for a candidate to be selected for an engineering firm. **(15)**
- Q.8** Recommend appropriate Test for Personal Orientation and Behavior for a finance company and give justification. **(15)**

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