

S.D.E.

M.B.A. SEM-IV (2010 COURSE)(3 YEAR COURSE) :

**WINTER - 2017**

**SUBJECT: Elective-III: b) EXPORT-IMPORT  
PROCEDURES & DOCUMENTATION  
(INTERNATIONAL BUSINESS)**

Day: **Thursday**  
Date: **21/12/2017**

**W-2017-4285**

Time: **02.00 P.M. TO 05.00 P.M.**  
Max Marks: 70

**N.B:**

- 1) Attempt any **FOUR** questions from Section-I.
- 2) Attempt any **TWO** questions from Section-II.
- 3) Figures to the right indicate **FULL** marks.

→ Answer to both the **SECTION** should be written in **SEPARATE** answer books.

**SECTION-I**

- Q.1** Describe the procedure relating to the Importer-Exporter code No. **(10)**
- Q.2** Explain the mechanism of realizing payment under documentary credit. **(10)**
- Q.3** Explain the procedures of customs clearance of import cargo. **(10)**
- Q.4** Enumerate the fiscal incentives provided to Indian exporters. **(10)**
- Q.5** Write short notes on **ANY TWO** of the following: **(10)**
- a) Incoterms
  - b) Deemed Export
  - c) Role of ECGC
  - d) Role of Exim bank of India

**SECTION-II**

- Q.6** MRM Agro-exports Ltd. wishes to export mangoes abroad. Explain the procedure to start export-import activity in this case. **(15)**
- Q.7** Sakshi Imports Ltd. wishes import diamond jewelry from UAE. Discuss the importance and usefulness of 'letter-of-credit' in this trade. **(15)**
- Q.8** Recently US dollar prices showed few fluctuations (ups and downs) in its value. What impact did it create on Indian rupee? **(15)**

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