

S.D.E.

M.B.A. SEM-III (2013 COURSE) : WINTER - 2017
SUBJECT: Elective-III b) EXPORT-IMPORT
PROCEDURES & DOCUMENTATION (INTERNATIONAL
BUSINESS)

Day: **Friday**
Date: **29/12/2017**

W-2017-4215

Time: **10.00 A.M. TO 1.00 P.M.**
Max Marks: 70

N.B:

- 1) Attempt any **FOUR** questions from Section-I.
- 2) Attempt any **TWO** questions from Section-II.
- 3) Figures to the right indicate **FULL** marks.
- 4) Answer to both the **SECTION** should be written in **SEPARATE** answer books.

SECTION-I

- Q.1** Enumerate major legal documents required for exports. (10)
- Q.2** What is 'letter of credit'? Discuss various kinds of letters-of credit. (10)
- Q.3** Explain the procedure for customs clearance of import cargo. (10)
- Q.4** Explain various types of post-shipment finance available to Indian exporter. (10)
- Q.5** Write short notes on **ANY TWO** of the following: (10)
- a) Tramp shipping service
 - b) Role of ECGC
 - c) Bill-of-lading
 - d) Incoterms

SECTION-II

- Q.6** "ECGC has played a significant role in mobilizing credit for exports" Discuss with examples. (15)
- Q.7** Raj Textiles Ltd. wants to expand its business from India to other Asian countries. Discuss in detail all the statutory documents it will need to provide for? (15)
- Q.8** Mr. Ravi wishes to start the business of export import. Advise him how he can obtain the exporter importer code by discussing the procedure. (15)

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