

S.D.E.

M.B.A. SEM-IV (2010 COURSE)(3 YEAR COURSE) :

WINTER - 2017

**SUBJECT: ELECTIVE – II: d) TRAINING & DEVELOPMENT METHODOLOGY
(Human Resource Management)**

Day : **Wednesday**

Date : **20/12/2017**

W-2017-4281

Time : **02.00 P.M. TO 05.00 P.M.**

Max. Marks: 70

N.B.

- 1) Answer any **FOUR** questions from Section – I. Each question carries 10 marks.
 - 2) Answer any **TWO** questions from Section – II. Each question carries 15 marks.
 - 3) Answer to both the sections to be written on **SEPARATE** answer book.
-

SECTION – I

- Q.1** Discuss how the concepts of training and education play a vital role in development.
- Q.2** Elaborate upon the Neuro Linguistic Programme.
- Q.3** What are the different types of evaluation?
- Q.4** Give an overview of reinforcement theories and explain how it is used to motivate employees.
- Q.5** Write short notes on any **TWO** of the following:-
 - a) Audio-visual aids
 - b) Self-evaluation
 - c) Determining training resources

SECTION – II

- Q.6** How would you design a training programme towards fulfilling the aims and objectives outlined? Explain the method adopted by you.
- Q.7** Explain the Cognitive theory of learning.
- Q.8** What are the learning methods you would adopt for training of new recruits in a company of your choice?