

**S.D.E.**

**M.B.A. (E) SEM-IV (2 YEAR COURSE) : WINTER - 2017**  
**SUBJECT: ELECTIVE – II : b) EXPORT – IMPORT PROCEDURES &**  
**DOCUMENTATION (IB)**

Day: **Wednesday**  
Date: **20/12/2017**

Time: **02.00 P.M. TO 05.00 P.M.**  
Max Marks. 70

**W-2017-4389**

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**N.B.**

- 1) Attempt any **FOUR** questions from Section – I & any **TWO** questions from Section – II.
  - 2) Figures to the right indicate **FULL** marks.
  - 3) Answers to both the sections should be written in **SEPARATE** answer books.
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**SECTION - I**

- Q.1** Discuss in detail the trade and exchange control regulations for import and export. (10)
- Q.2** What are the various types of letter of credit? (10)
- Q.3** Describe the concept of INCOTERMS. (10)
- Q.4** Discuss the various guarantees used in international trade. (10)
- Q.5** Write short notes on any **TWO** of the following (10)
- a) Risk bearing
  - b) Loading & unloading operations
  - c) Negotiation
  - d) Deemed Export

**SECTION – II**

- Q.6** “ECGC has played an important role in export credit” Discuss. (15)
- Q.7** Ramdas Textiles Ltd. wishes to start exporting its cloth abroad. Advise them about the statutory documents required therein. (15)
- Q.8** “US dollar has shown ups and downs in its price recently” Discuss with examples. (15)

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