

**M.B.A. (GEN.) / M.B.A. (HR) / M.B.A. (IT) / SEMESTER - III
(2012 COURSE)(CHOICE BASED CREDIT SYSTEM) /M.B.A.
(FM) SEMESTER - III (2013 (CHOICE BASED CREDIT
SYSTEM) : WINTER - 2017
SUBJECT: ELECTIVE – IV: EXPORT IMPORT POLICY PROCEDURE AND
DOCUMENTATION (IBM)**

Day: **Wednesday**
Date: **29/11/2017**

W-2017-1764

Time: **10.00 AM TO 01.00 PM**
Max. Marks: 100

N.B.:

- 1) Attempt any **FOUR** questions from section –I and any **TWO** questions from Section –II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SEPARATE** answer book.

SECTION-I

- Q.1** What are the prerequisites to take up export- import activity from India? **(15)**
- Q.2** Discuss sellers and buyers obligation in case of following INCOTERMS. **(15)**
i) Ex- works
ii) F.A.S
iii) F.O.B.
- Q.3** “Bill of Lading” is governed by Sale of Goods Act. Explain. **(15)**
- Q.4** In what way Bill of Exchange serves the purpose of a “means of extending credit”? **(15)**
- Q.5** Write short notes on any **TWO** of the following: **(15)**
a) Commercial Documents
b) H.C.L and F.C.L
c) Cargo Insurance

SECTION-II

- Q.6** In what way Documentary Credit is Import as well as Export Finance? **(20)**
- Q.7** Explain the procedure for Clearance of Goods received by “Air Mode” of transport. **(20)**
- Q.8** “Credits by their nature are separate transactions from the ‘contract’ on which they are based upon”. Appraise. **(20)**

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