

**B.B.A. (2010 COURSE) SEM- V : WINTER - 2017**  
**SUBJECT: ELECTIVE – II : d) EXPORT IMPORT PROCEDURE**  
**AND DOCUMENTTION (IBM)**

Day : **Thursday**  
Date : **16/11/2017**

**W-2017-1582**

Time: **02.00 PM TO 05.00 PM**  
Max. Marks: 70

**N. B. :**

- 1) Attempt **ANY FOUR** questions from Section **I** and **ANY TWO** from Section **-II**.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SAME** answer book.

**SECTION – I**

- Q. 1** How Exports and Imports boost International Trade of a country? Explain its significance. **(10)**
- Q. 2** Explain the importance of Commercial Invoice and Bill of Lading. **(10)**
- Q. 3** Mention the Registration formalities required for Exports. **(10)**
- Q. 4** Explain the procedure for obtaining ISO Certification. **(10)**
- Q. 5** Write Short notes on **ANY TWO** of the following: **(10)**
- a) Buyer's Credit for Overseas entities
  - b) CIF contract
  - c) Export Promotion Councils
  - d) Deemed Exports

**SECTION – II**

- Q. 6** Discuss the main objectives of Export – Import Policy of India. Highlight the main provisions of the Foreign Trade Policy 2009-2014. **(15)**
- Q. 7** Explain the concept of LOC. Enumerate the different types and explain the procedure for opening of LOC. **(15)**
- Q. 8** Write in short about Pre-Shipment, Shipment and Post- Shipment procedures. **(15)**

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