

S.D.E.

M.B.A. (I.T.) Sem-I (2013 Course) : WINTER - 2018
SUBJECT: ORGANIZATIONAL BEHAVIOR

Day: Saturday
Date: 01/12/2018

W-2018-4684

Time: 10.00 AM TO 1.00 PM
Max. Marks: 70

N.B.:

- 1) Attempt any **FOUR** questions from Section –I and any **TWO** questions from Section –II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SAME** answer book.

SECTION-I

- Q.1** State the importance of organizational behavior and challenges in present environment. **(10)**
- Q.2** What is personality and explain various traits of personality. **(10)**
- Q.3** Explain the process of perception and perception errors. **(10)**
- Q.4** Discuss the various stages of group development. **(10)**
- Q.5** Explain in detail any two leadership style known to you. **(10)**
- Q.6** Write a short note on **ANY TWO**: **(10)**
- a) Basics of organizational design
 - b) Learning organization
 - c) Organizational conflict

SECTION-II

- Q.7** Your organization facing problem of low productivity due to wage and salary structure. What steps you will take as a manager to motivate employees to improve productivity of your organization. **(15)**
- Q.8** Prepare a note to C.E.O. of your organization on How will you develop culture for encouraging high performing teams. **(15)**
- Q.9** You organization facing conflict because of labour unions have asked for increment of pay and management is reluctant to give increment in salary. As a manager how you will resolve the conflict between management and union. **(15)**

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