S.D.E.

M.B.A. (E) SEM-I (2 Year Course): WINTER - 2018 SUBJECT: MANAGERIAL ECONOMICS

Day : Friday

Time: 10.00 AM TO 1.00 PM

Date : 30/11/2018

Max. Marks: 70

W-2018-4736

N.B.:

- 1) Attempt **ANY FOUR** questions from Section I. Each question carries **10** marks.
- 2) Attempt **ANY TWO** questions from Section II. Each question carries **15** marks.
- 3) Answers to both the sections should be written in the SAME answer book.
- 4) Draw suitable diagrams **WHEREVER** necessary.

SECTION - I

- Q.1 Define Economics. Explain the contribution of Economics in managerial functions.
- Q.2 What is Law of Demand? Explain the Price-Demand relationship with help of a demand function.
- Q.3 Explain Cardinal and Ordinal Utility approaches. Explain Law of Equi-Marginal and Diminishing Marginal Utility with examples.
- Q.4 What is the need of demand forecasting? What are the qualitative methods of demand forecasting? Explain with examples.
- Q.5 Explain production. Explain the laws of short run and long run production.
- Q.6 Explain costs in short run and long run. How do the cost curves change in short run to long run?

SECTION - II

- Q.7 Explain different kinds of market structures. Explain various types of pricing strategies adopted by a firm.
- **Q.8** Explain circular flow of goods and money in a three sector economy. Illustrate with practical examples.
- **Q.9** Write short notes on **ANY THREE** of the following:
 - a) Objectives of firm
 - b) Features of oligopoly
 - c) Price discrimination
 - d) Price elasticity of supply

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