

**S.D.E.**

**M.B.A. (E) Sem-IV (2 Year Course) : WINTER - 2018**  
**SUBJECT : Elective – II : EXPORT – IMPORT PROCEDURES AND DOCUMENTATION**  
**(INTERNATIONAL BUSINESS)**

Day Wednesday  
Date 05/12/2018

**W-2018-4756**

Time 02.00 PM TO 05.00 PM  
Max. Marks : 70

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**N. B. :**

- 1) Attempt **ANY FIVE** questions out of eight questions.
  - 2) All questions carry **EQUAL** marks.
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- Q. 1** Discuss the procedure to obtain I.E.C. number to take up export – import activity.
- Q. 2** Discuss in brief various statutes that govern cross border trade.
- Q. 3** Define ‘Letter of Credit’. What are various parties to Letter of Credit?
- Q. 4** Discuss in brief mechanism of Foreign Letter of Credit.
- Q. 5** Write a brief note on “Financing of Export”.
- Q. 6** Explain following Guarantees used in International Trade:  
a) Performance Guarantee  
b) Bid Bond Guarantee
- Q. 7** Define ‘Exchange Rate’. Explain how devaluation would help to cure deficit in Balance of Payment.
- Q. 8** Write short notes on **ANY TWO** of the following:  
a) E. C. G. C.  
b) Types of Containers  
c) INCOTERMS

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