

**M.B.A. (GEN.) (2012 COURSE) / M.B.A. (HR) (2012 COURSE) /
M.B.A. (IT) (2012 COURSE) SEMESTER - I / M.B.A. (FM)
SEMESTER - I (2013 COURSE) (CHOICE BASED CREDIT
SYSTEM) : SUMMER - 2018**

SUBJECT : ORGANIZATIONAL BEHAVIOUR

Day : **Monday** **S-2018-1861** Time : **10.00 AM TO 01.00 PM**
Date : **30/04/2018** Max. Marks : 100

N. B. :

- 1) Attempt **ANY FOUR** questions from Section – I and attempt **ANY TWO** questions from Section – II.
- 2) Answers to both the sections should be written in **SEPARATE** answer books.
- 3) Figures to the right indicate **FULL** marks.

SECTION - I

- Q. 1** Define Organizational Behaviour and discuss the challenges for (15)
Organizational Behaviour in the current times.
- Q. 2** Discuss Vroom's theory of motivation. (15)
- Q. 3** Explain any five personality attributes which are relevant to organizations (15)
with examples.
- Q. 4** What are groups? Examine the problems and advantages of informal groups (15)
in organizations.
- Q. 5** Critically examine the classical and operant conditioning theories of learning. (15)
- Q. 6** Write short notes on **ANY THREE** of the following: (15)
- a) Job satisfaction
 - b) Supportive model of Organizational Behaviour
 - c) Self-Managed Team
 - d) Hygiene Needs

SECTION - II

- Q. 7** Sarika is working for the sales unit of ICICI Prudential. She has an experience (20)
of 3 years and an aptitude and liking for data analytics. Using Herzberg's
theory explain how her boss can enrich her job.
- Q. 8** Minal is the HR Manager of an automobile company. All was ok till the (20)
company got an order to produce 1000 vehicles more per week than its usual
20,000. The new schedule of work which was prepared was followed for 4
days and from 5th day onwards the work output decreased below normal.
What will you do?
- Q. 9** 'Elvis' is an IT Company providing software solutions to medium size (20)
companies. Recently it recruited 5 new people for dealing with increasing
clients in the telecom sector. Amit from Pune, Sheela from Delhi, Subroto
from Calcutta, Smitha from Kerala and Preeti from Mumbai, all experts in
their own area. However for the past 6 months these 5 are not meeting any
targets. As their senior, what will you do?

* * * * *