

**M.B.A. (GEN.) / M.B.A. (HR) / M.B.A. (IT) / SEMESTER - III
(2012 COURSE)(CHOICE BASED CREDIT SYSTEM) /M.B.A.
(FM) SEMESTER - III (2013 (CHOICE BASED CREDIT SYSTEM)
: SUMMER - 2018**

**SUBJECT: ELECTIVE – IV: EXPORT IMPORT POLICY PROCEDURE AND
DOCUMENTATION (IBM)**

Day: **Friday**
Date: **18/05/2018**

Time: **10.00 AM TO 01.00 PM**
Max. Marks: 100

S-2018-1880

N.B.:

- 1) Attempt any **FOUR** questions from section –I and any **TWO** questions from Section –II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SEPARATE** answer book.

SECTION-I

- Q.1** What is the significance of International Trade in the external sector of (15)
economy?
- Q.2** Discuss sellers and Buyers obligation in case of following INCOTERMS. (15)
i) C.P.T
ii) D.A.T
iii) D.D.P
- Q.3** Explain significance of S.D.F (Statutory Declaration Form) to be submitted by (15)
the exporter.
- Q.4** Explain “Bill of Exchange” as a financial document. In this context explain (15)
difference between DA and DP bills.
- Q.5** Write short notes on any **TWO** of the following: (15)
a) Commercial Documents
b) H.C.L and F.C.L
c) Cargo Insurance

SECTION-II

- Q.6** In what way Documentary Credit is Import as well as Export Finance? (20)
- Q.7** Discuss the role of Clearing and Forwarding Agents in Trade logistics. (20)
- Q.8** “In Letter of Credit operations, bank deals in documents and not in goods”. (20)
Explain.

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