

B.B.A. SEM – VI (2015 CBCS COURSE) : SUMMER - 2018
SUBJECT: ELECTIVE – III 3) TRAINING & DEVELOPMENT
(Human Resource Management)

Day: **Wednesday**
Date: **02/05/2018**

S-2018-1630

Time: **10.00 AM TO 01.00 PM**
Max. Marks: 100

N.B.:

- 1) Attempt any **FOUR** questions from Section –I and any **TWO** questions from Section –II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SEPARATE** answer book.

SECTION –I

- Q.1** What is training? Explain objectives of training. (15)
- Q.2** Define Training Need Analysis. Explain the process of training need analysis. (15)
- Q.3** Discuss any two on the job training methods with its advantages and disadvantages. (15)
- Q.4** Elaborate the process of training evaluation with suitable examples. (15)
- Q.5** Write short notes on **ANY THREE** of the following: (15)
- a) Importance of training
 - b) Role of trainer in learning
 - c) Lecture method of training
 - d) Audio-Visual training Aids

SECTION-II

- Q.6** Prepare a training schedule for developing leadership skills of middle level managers at manufacturing department in your organization for 4 days. (Make suitable assumptions) (20)
- Q.7** Prepare a training budget for 3 days training program which your organization want to organize for sales executive for developing their managerial and technical skills like report writing. (20)
- Q.8** “Training help organization to create a pool of specialist manpower which give competitive advantages in management”. Justify. (20)

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