

**M. D. (HOMOEOPATHY) PART – II (2012 COURSE)**  
**HOMOEOPATHIC PHARMACY : SUMMER - 2018**  
**SUBJECT: HOMOEOPATHIC PHARMACY-PAPER-II**

Day: **Monday**  
Date: **04/06/2018**

Time: **10.00 AM TO 01.00 PM**  
Max. Marks: 100

**S-2018-3844**

**N.B:**

- 1) All questions are **COMPULSORY**.
- 2) Figures to the right indicate **FULL** marks.
- 3) Each section to be attempted in **SEPARATE** answer book.

**SECTION-I**

- Q.1** Write short notes on (**ANY FOUR**): **(20)**
- a) Ash value
  - b) Policies
  - c) Inventory Control
  - d) Drug
  - e) License issuing Authority
  - f) Short term Managerial planning
- Q.2** What is Drug store management? Write in detail Financial Management? **(10)**
- Q.3** Write in brief the History of Homeopathic Industry? **(10)**
- Q.4** What is the Role of Indian Homeopathic Production Industry in National Economy and National Health? **(10)**

**OR**

What is Homoeopathic Pharmaceutical Market Consumer Profile? Explain in detail. **(10)**

**SECTION-II**

- Q.5** Write short notes on (**ANY FOUR**): **(20)**
- a) Marketing Communication
  - b) Purchasing of Raw Material
  - c) Location of Drug Store
  - d) Purchase and Sale in Drug Store
  - e) Pharmacology
  - f) Distribution
- Q.6** Describe in brief Goals and Organization of Production Management. **(10)**
- Q.7** Write in detail the Functions of Production, Planning and control in Homoeopathic Pharmaceuticals? **(10)**
- Q.8** What are the standard operating procedures for manufacturing Sugar of Milk? **(10)**

**OR**

Give details of Store building, Construction Furniture and Fixtures? **(10)**

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