S.D.E.

M.B.A. Sem-IV (2013 Course): SUMMER - 2019 SUBJECT: ELECTIVE - VII: BRAND MANAGEMENT (MARKETING MANAGEMENT)

Time: 02.00 PM TO 05.00 PM Day: Wednesday Max. Marks: 70 Date: 22/05/2019 S-2019-5069 **N.B.:** 1) Attempt any THREE questions from Section -I and any TWO questions from Section -II Figures to the right indicate FULL marks. 2) 3) Answers to both the sections should be written in **SAME** answer book. **SECTION-I** How do you assess brand success? What is the role of emotion in brand (14) **Q.1** building? Explain the role of trust in brand management with examples. **Q.2** (14)The value of intangible element of brand is highly significant in brand building **Q.3** process. Do you agree? Justify your answer. **Q.4** Write short notes on Any TWO: (14)Retailer issues in Branding a) b) Brand Loyalty Brand positioning Is personality of Brand Ambassador affects on sales of products? Q.5 (14)**SECTION-II** "Parleji's success is based on correct positioning". Is it true? Justify your **Q.6** answer. What is the difference between corporate branding and consumer branding? (14)**Q.7** Discuss various factors in detail which is affecting the brand. (14)**Q.8**