M.B.A. (GEN.) / M.B.A. (HR) / M.B.A. (IT) / Semester - IV (2012 COURSE)(CHOICE BASED CREDIT SYSTEM)/ M.B.A. (FM) Semester - IV (2013 (CHOICE BASED CREDIT SYSTEM) : SUMMER - 2019

I

SUBJECT: ELECTIVE - VIII: PURCHASE & STORES MANAGEMENT (PM)

Time : 02.00 PM TO 05.00 PM : Monday Day : 20/05/2019 Max. Marks: 100 Date S-2019-2303 N.B. Attempt any **FOUR** questions from Section – I and any **TWO** questions from 1) Section – II. Figures to the right indicate **FULL** marks. 2) 3) Answer to both the sections should be written in **SAME** Answer book. SECTION - I Q.1 Identify the objectives of scientific purchasing. Explain the functions carried (15) out by the purchase department. Why is the reduction in the cost essential? Explain the role of: (15)**Q.2** a) standardization and b) simplification in reducing the costs. Bring out the dimensions of International Purchasing, especially related to the (15) Q.3 documentation. Discuss the characteristics and the functions of scientific stores management. (15)**Q.4** (15)Write notes on any three: Q.5 'Receiving' procedures a) b) Stock taking 'Make or Buy' decisions c) d) Public Tendering. SECTION - II Discuss the various issues involved in the preservation and the security of (20) **Q.6** Stores. Quote suitable examples. Examine the various legal aspects involved in the purchase function in case of (20) **Q.7** any industrial sector of your choice. (20)Magnify the issues involved in: **Q.8** Vendor rating Price determination b) Negotiation. c)

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Vendor selection

d)