

**SUBJECT: ORGANIZATIONAL BEHAVIOR**

Day: Thursday  
Date: 02/05/2019

**S-2019-2183**

Time: 10.00 AM TO 01.00 PM  
Max. Marks: 60

**N.B.:**

- 1) Answer ANY THREE questions from Section I. Each question carries 10 Marks
- 2) Answer ANY TWO questions from Section II. Each question carries 15 Marks.
- 3) Answers to Both the sections to be written in SAME answer books
- 4) Draw a labeled diagram WHEREVER necessary

**SECTION - I**

Q.1) Answer the following: (10 Marks X 1 = 10 Marks)

What are the various challenges and opportunities for Organizational Behavior managers?

Q.2) Answer the following: Attempt ANY ONE (10 Marks X 1 = 10 Marks)

- a) Define Perception. Explain the process of perception
- b) Give example of positive and negative motivation in real life scenario

Q.3) Answer the following: (10 Marks X 1 = 10 Marks)

What are the advantages & disadvantages of cohesive groups?

Q.4) Answer the following: Attempt ANY ONE (10 Marks X 1 = 10 Marks)

- a) Explain the Blake Mouton Theory with reference to current scenario.
- b) Explain the various strategies to manage stress.

Q.5) Write short notes on the following: Attempt ANY TWO (5 Marks X 2 = 10 Marks)

- a) Workforce diversity
- b) Big five dimensions of Personality
- c) Group Decision-making Techniques

**SECTION - II**

Q.6) Answer the following: (15 Marks X 1 = 15 Marks)

Being an HR Manager, suggest some motivation plans for the sales team of your organization.

Q.7) Answer the following: (15 Marks X 1 = 15 Marks)

“Most effective leaders show great concern for both the task and people” Comment on the statement providing a theoretical framework.

Q.8) Answer the following: (15 Marks X 1 = 15 Marks)

You have been working as an HRM manager in an IT company, What should the organization focus on and pay attention to towards organization culture.

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