

M.B.A. (GEN.) (2012 Course) / M.B.A. (HR) (2012 Course) / M.B.A. (IT) (2012 COURSE) Semester - I / M.B.A. (FM) Semester - I (2013 COURSE) (CHOICE BASED CREDIT SYSTEM) : SUMMER - 2019
SUBJECT: ORGANIZATIONAL BEHAVIOUR

Day : **Saturday**
Date : **20/04/2019**

S-2019-2238

Time : 10.00 AM TO 01.00 PM
Max. Marks: 100

N.B.

- 1) Attempt any **FOUR** questions from Section – I and any **TWO** questions from Section – II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SAME** answer book.

SECTION – I

- Q.1** Discuss the evolution of Organizational Behavior as a distinct field of study. (15)
- Q.2** Define Personality and elaborate on the factors that affect Personality. (15)
- Q.3** Identify the various hierarchical needs of Maslow's Theory of Motivation? What are the implications of this theory for organizations? (15)
- Q.4** Discuss in detail the pre-requisites for effective negotiation. (15)
- Q.5** Write short notes on any **TWO** of the following : (15)
- a) Importance of understanding emotions at the work place
 - b) Conflict and inter group behavior
 - c) Challenges of managing people in a group

SECTION – II

- Q.6** A major Indian forging company has acquired several forging companies in South America as part of its plan for global expansion. It wishes to depute Indian Managers for overseeing its operations in South America. What are the strategies you will adopt to imbibe a culture where global managers can be produced by your organization. (20)
- Q.7** What are the strategies that you would adopt for your crucial top performing managers who are showing symptoms of burnout to overcome the same? (20)
- Q.8** Identify giving reasons the factors that you would segregate for building High Performing Teams. (20)

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