## M.B.A. (GEN.) / M.B.A. (HR) / M.B.A. (IT) / Semester - III (2012 COURSE)(CHOICE BASED CREDIT SYSTEM) /M.B.A. (FM) Semester - III (2013 (CHOICE BASED CREDIT SYSTEM) : SUMMER - 2019
## SUBJECT: ELECTIVE-IV- EXPORT IMPORT POLICY PROCEDURE AND DOCUMENTATION (IBM)

Day : Thursday
Date : 09/05/2019

**S-2019-2257**

Time : 10.00 AM TO 01.00 PM
Max. Marks: 100.

**N.B.:**
1) Attempt any **FOUR** questions from Section-I and any **TWO** questions from Section-II.
2) Both the sections should be written in $\mathcal{SAME}$ answer books.
3) Figures to the **RIGHT** indicate full marks.

### SECTION-I

**Q.1** Explain various types of export. What kinds of contracts are eligible to be considered as 'Deemed Exports'? **(15)**

**Q.2** Define 'International Logistics.' Explain the objectives and importance of International Logistics. **(15)**

**Q.3** Discuss various International Commercial Terms (INCO Terms) published by ICC. Explain the responsibilities of the parties involved in each of the INCO terms. **(15)**

**Q.4** Explain various methods of International Trade Settlement along with the risks involved. **(15)**

**Q.5** Write short notes on any **TWO** of the following: **(15)**
   **a)** Economic Order Quantity
   **b)** Procedure for obtaining IEC
   **c)** Liner Shipping Services

### SECTION-II

**Q.6** Explain in detail how International contracts are settled using letter of credit. Also explain various types of letters of credit. **(20)**

**Q.7** Explain the documentation to be prepared for smooth clearance of export cargo through a sea port. **(20)**

**Q.8** Explain the term 'Containerization' along with various types of containers used in International Logistics. **(20)**

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